

**MartinCounty Economic Development Authority (MCEDA)**  
**March 4, 2013**  
**Board Meeting Room**

The meeting was called to order by Pierce at 5:18 p.m. Board members present were: Grupe, Clark, Belgard, Schumann, and Schmidtke. Absent: Baarts. Others present: Bryan Stading, Business Facilitator for Martin County EDA, Scott Higgins, and County Coordinator.

Motion by Clark, seconded Belgard to approve the agenda as presented. Carried unanimously.

Motion by Schmidtke, seconded by Clark to approve the minutes of the February 4, 2013 EDA meeting. Carried unanimously.

Stading reviewed the monthly client report for the month of February 2013 with total client sessions of 11 for a total of 36.5 hours.

Stading gave an update regarding the Cup and Saucer Café giveaway located in Sherburn, MN. Stading stated that the café will be given away through an essay contest on why the applicant should be chosen to take over the restaurant. Stading stated that the winner will be given an operating café. This is a unique opportunity for anyone interested in the restaurant business.

Clark stated that the restaurant business needs the right people in it. It is a sixty to eighty hour a week business, and a person really has to work at it to succeed. Clark went on to state the concern of building ownership and if it does not work out, what happens then. There should be a business plan in place when purchasing or taking over a business.

Pierce stated similar concerns.

Stading responded that it may be that the City of Sherburn should take ownership over the next few months. Stading went on to say that the current owner was not limiting the applicants to providing a business plan.

The board inquired how the applicants will be screened and the winner determined.

Stading responded that there will be a committee set up and that it would be good to have members from the EDA board involved as well.

Belgard inquired if there was something in place to keep it afloat in the beginning.

Stading responded in the affirmative.

Clark stated that if the EDA is to be a part or leading this effort, we just need to be aware of what is happening.

Stading stated that this was originally brought to the EDA from the City of Sherburn to do the work on this project.

After further discussion, by consensus, the board gave its support in the effort, and would ask that the individual who is chosen would be financially qualified to take on such business.

Stading gave brief update on the EDA's radio program stating that the last program was talking about the Cup and Saucer Café giveaway and discussed the Applied Business Learning (ABL) program. Stading stated that the next radio recording will be in three weeks and encouraged the board to be a part of the upcoming recording session.

Pierce and Clark stated they would be willing to participate in the upcoming radio program recording for April.

Motion by Schmidtke, seconded by Belgard, to approve payment of bills as presented for February 4, 2013-March 5, 2012 in the amount of \$15,242.88. Carried unanimously.

The year to date financial reports were also presented and reviewed by the Board.

The Board reviewed the agenda for the upcoming Area Career Exploration Event to be held on April 10, 2013 at the Fairmont High School. Higgins stated that the EDA will share a booth with the County and encouraged the Board members to be a part of the event. Also information was shared regarding the upcoming first meeting of the Bio-AM group. The group is working to start a Bio business network of individuals who can help provide resources, and experience in the Bio business industry. The first meeting will be held on March 8, 2013 in Rochester, MN.

With no further business to wit,

Motion by Clark, seconded by Schmidtke to adjourn the meeting. Carried unanimously.

The meeting adjourned at 6:09pm.

The next board meeting is scheduled for Monday, April 1, 2013 at 5:15pm in the Board room (Martin County Courthouse).

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Chris Pierce, President, MCEDA

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Jerry Clark, Secretary/Treasurer