

**Martin County Economic Development Authority (MCEDA)**  
**June 1, 2015**  
**Board Room-Martin County Courthouse**

The meeting was called to order by C. Pierce at 5:19 p.m. Board members present were: Elliot Belgard, Larry Baarts, Brent Schultze, Randy Grupe, and Dan Schmidtke Absent: Jerry Clark. Others present: Bryan Stading, Business Facilitator for Martin County EDA, Scott Higgins, County Coordinator, Rod Halverson, KFMC/KSUM.

Motion by Belgard, seconded by Schultze to approve the agenda as presented. Carried unanimously.

Motion by Baarts, seconded by Belgard to approve the minutes of the May 4, 2015 regular board minutes. Carried unanimously,

Pierce stated that planning continues with the Brain Gain Program. A meeting has been scheduled for June 2, 2015 to meet and finalize plans for implementation of the Program. Pierce stated that there is a request from the Brain Gain group that the EDA contribute a \$100 toward video contest prize by individuals of what does Martin County has to offer. Overall the project is moving forward.

Belgard stated that at one time there was discussion on need for \$12,000 for the Brain Gain project and inquired if this has been raised.

Pierce responded that this has not yet been totally collected. This is needed to hire a firm for marketing the Brain Gain program. It is estimated that it will take approximately \$200 per month to maintain a website. The website will be developed and maintained between to the Fairmont Chamber and the City of Fairmont.

Motion by Belgard, seconded by Schultze upon the request of the Martin County Brain Gain project group, hereby approved and authorizes expenditure of \$100 to the Brain Gain project group, paid to the Fairmont Chamber of Commerce; and to be used toward video contest prize. Carried unanimously.

Schmidtke arrived at the meeting at 5:24pm.

Stading gave monthly business consultation report for May 2015 for a total of 25 sessions for a total of 39.5 hours, in addition gave an update with regard to non-client work, which included work on the Blandin Community Broadband program, update on legislative funding for the business facilitation program, planning of "App Camp" (Blandin Grant), and gave an update on the monthly EDA meeting and KSUM radio programming.

Higgins presented and reviewed the CY2016 EDA budget packet to the Board and suggested that members of the Board may wish to meet to work through the preliminary budget request. Pierce stated that he would be involved putting the budget together.

Higgins presented the bills to be paid on May 5, 2015-June 1, 2015 in the amount of \$1,040.83.

Motion by Schmidtke, seconded by Baarts, to approve payment of bills as presented to be paid on May 5, 2015 –June 1, 2015 in the amount of \$1,040.83. Carried unanimously.

The Board reviewed the monthly CY2015 YTD Financial Statements. Higgins stated that the fund balance as of end of May 2015 is \$244,448.76.

The next board meeting is scheduled for Monday, April 6, 2015 at 5:15pm in the Board room (Martin County Courthouse).

Higgins stated that the EDA will have be represented at the County Fair this year , which will include promotional giveaway items and information brochures and encouraged the board members to sign up for a shift, which are two hours. A signup sheet will be available at the next board meeting.

Higgins stated that the Grow Minnesota Business to Business program continues to move forward and reminded the board of those who have volunteered to conduct the business interviews, which include Baarts, Pierce, Grupe, Clark, Schultze and Stading.

Stading informed the board that the Southern Minnesota Initiative Foundation (SMIF) has provided funding to RCEF for Biz Pitch program, in which individuals pitch there business proposal to a panel of a wide variety of business background, and then receive feedback from the panelist on making their proposals better. The first one was held recently in Mankato and is scheduled to come to Fairmont in July or later in the fall. Other location scheduled for Biz Pitch is Owatonna and Albert Lea. Stading requested members of the board serve as panelist for the Biz Pitch. Pierce stated his interest in serving on the panel. Stading stated that if other board members are interested contact me or Scott Higgins.

With no further business to wit,

Motion by Belgard, seconded by Schultze to adjourn the meeting. Carried unanimously.

The meeting adjourned at 5:59 pm.

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Chris Pierce, President, MCEDA

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Brent Schultze, Secretary/Treasurer