

**Board Minutes of the
Martin County EDA
October 4, 2021**

The regular meeting of the Martin County Economic Development Authority was called to order by Steve Fosness at 5:15 pm. Those present were: Tim Terfehr, Wes Anderson, Elliot Belgard, and Richard Koons, Absent: Brent Schultze and Elizabeth Miller. Also present Scott Higgins, County Coordinator, Bryan Stading, RCEF and Jeff Rouse, Our Story Productions.

Motion by Belgard, seconded by Terfehr, to approve the agenda as presented. Carried unanimously.

Motion by Koons, seconded by Anderson to approve the minutes of the August 3, 2021 and Septmebrer13, 2021 regular board meetings. Carried unanimously.

Rouse was present as a follow up with the Board on the potential promotional sponsorship opportunity “Gong Hog Wild” In Martin County.

Belgard inquired if it is a county wide promotion.

Rouse stated that it is county wide and we have interest from other organizations in other local communities. If you choose to sponsor the promotion, your logo would be at the base of each hog statue.

Belgard stated that we can proceed with the sponsorship of \$2,100, but before we include the purchase of a hog statue, we will need to present it to the county board for consideration.

Terfehr inquired where the hog statue be located.

Rouse stated that the pigs would not necessarily be located at the sponsors business. The idea would be to locate elsewhere in the community and would serve as a way to promote the business if at a different location rather than in front of the business.

Rouse further stated that the sponsors will be placed on the website for this promotion.

After further discussion,

Motion by Belgard, seconded by Terfehr, Be It Resolved that the Martin County Economic Development Authority, hereby approve the expenditure of \$2,100 as a “Title Sponsor for the “Going Hog Wild in Martin County” promotion; and per the Mission and Contract Agreement for Fairmont “Title Sponsor”. Carried unanimously.

Stading presented and reviewed monthly client report for June (8 sessions), July (6 sessions) and August 20215 sessions) for a total of nineteen (19) facilitation sessions.

Higgins presented draft spreadsheet of revenues collected and expenditures as of July 2021 for the FY20 DEED (RCEF) Grant to Martin County. Higgins stated that the grant has been underspent, along with match from those entities who participated in the grant. This included Martin County, Watonwan County and Blue Earth County, all contributing at varying amounts. The DEED grant was due to expire September 30, 2021.

Higgins stated originally RCEF was a match contributor to this grant of approximately \$40,000. Higgins stated that he has paid invoices from RCEF short of approximately \$23,000 in order to recover RCEF's match. However, it has been suggested that since RCEF is the recipient of these funds, it does not necessarily make sense that RCEF would have to pay a match. Higgins inquired whether the Board would return that amount to RCEF.

Koons stated that he was against giving back the \$20,000, since Martin County only agreed to a certain amount to match the grant.

Higgins also noted that not all the grant match has been spent and referred to the spreadsheet showing each county's unspent match portion to the grant, Higgins suggested that once the grant is closed out, since the report is only as of July 2021 and August and September have yet to be accounted for in these figures, that the counties should be asked if they wish to have their unspent match returned to them.

Koons stated we need to check with the other counties and find out if they want what's left over of their grant match.

After further discussion,

Motion by Terfehr, seconded by Belgard, Be It Resolved that the Martin County Economic Development Authority, hereby approve returning to RCEF of approximately \$23,000 of their share of the FY20 DEED grant match; with the approval of the remaining counties. Carried unanimously.

Higgins presented the bills to be paid for August 3, 2021-October 4, 2021 with the Board in the amount of \$34, 233.58.

Motion by Belgard, seconded by Koons to approve and ratify the bills for August 3, 2021-October 4, 2021 with the Board in the amount of \$34, 233.58. Carried unanimously.

Higgins presented the CY2021 year to date activity financial report for September 2021.

Higgins stated that Commissioners and staff will be attending the upcoming annual AMC Conference on December 5-8th and that the next EDA Board meeting is scheduled for December 6, 2021 and asked that the meeting be rescheduled for Monday, December 13, 2021.

Motion by Belgard, seconded by Terfehr, Be IT Resolved That the Martin County Economic Development Authority, approve the rescheduling of its December regular meeting to Monday, December 13, 2021 at 5:15pm. Carried unanimously.

With no further business to wit,

Motion by Belgard, seconded by Anderson to adjourn the meeting. Carried unanimously.

The Meeting was adjourned at 6:32 pm.

Steve Fosness, Board Vice President

Tim Terfehr, Board Secretary/Treasurer